



Society of University Surgeons

Driven to Lead



10th ANNUAL

SUS Mid-Career Academic Surgery Professional Development Course

Friday, February 26, 2021 • A Virtual Event

All times listed in Eastern Time

10:00 am – 10:05 am **Welcome & Introductions**
Course Chairs: Ravi Radhakrishnan, MD, MBA and Valentine Nfonsam, MD, MS

Planning for the Interview Process

10:05 am: **Internal Applicant – Selling Yourself to Your Own Institution** – Justin Dimick, MD, MPH
10:30 am: **External Applicant – Identifying Opportunities and Pitfalls as an External Applicant** – Oluyinka Olutoye, MD
10:55 am: **Dean’s/Chair’s Perspective on the Interview Process – What I Look For in an Applicant** – Barbara Bass, MD
11:20 am: **Question & Answer**
11:40 am – 12:10 pm **Lunch Break**

Negotiating

12:10 pm: **How Do You Know What to Ask For?** – Jennifer Tseng, MD
12:35 pm: **How Do You Negotiate for Resources/Package as an Internal Candidate? What I Did Right and What I Did Wrong** – Kenneth Azarow, MD
1:00 pm: **How Do You Negotiate for Resources/Package as an External Candidate? What I Did Right and What I Did Wrong** – Allan Tsung, MD
1:25 pm: **Dean’s/Chair’s Perspective on the Negotiation Process – What Are the Right Things to Ask For?** – Julie Ann Freischlag, MD
1:50 pm: **Question & Answer**
1:50 pm – 2:00 pm **Break**

Leadership

2:00 pm: **Should You Say No? You Can’t Do Everything and Still Be Effective** – Rebecca Minter, MD
2:25 pm: **Should You Say No? Doing Everything Is What Got You Here** – Tim Pawlik, MD
2:50 pm: **Leading Your Former Colleagues: Strategies/Pitfalls as an Internal Candidate** – Prabhakar K. Baliga, MD
3:15 pm: **How Do You Remediate a Problem Faculty?** – Kamal Itani, MD
3:40 pm: **Leading in a Non-Traditional Role – Effort to Improve Diversity of Leaders** – Nipun Merchant, MD
4:05 pm: **Question & Answer**
4:05 pm – 4:30 pm **Break**
4:30 pm – 5:00 pm **Small Group Advising Session 1**
5:00 pm – 5:30 pm **Small Group Advising Session 2**
5:30 pm – 6:30 pm **Virtual Networking Reception**

Visit the SUS website at www.susweb.org for additional information.